

Great Sales People Attributes

A great sales person typically has the following qualities:

- ★ Excellent communication and interpersonal skills
- ★ Strong listening and problem-solving abilities
- ★ Confidence and resilience
- ★ A deep understanding of their product or service
- ★ The ability to build rapport and trust with clients
- ★ Adaptability and the ability to handle objections
- ★ A positive and solution-oriented attitude
- ★ Strong time management and organization skills
- ★ A results-driven mindset
- ★ A continuous desire to learn and improve

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