

Meet PROGRESS CHECKER: Your Path to Better Small Business Skills

Welcome to the PROGRESS CHECKER, Phil helps you measure and improve your knowledge in **Customers, Leadership, Marketing,** and **Sales**. Whether you're building new skills or testing what you've learned, the PROGRESS CHECKER is here to help.

How It Works

1. Choose Your Focus

Start by selecting one or more categories to explore: **Customers, Leadership, Marketing, Sales**. Each quiz session is customized to match your choices.

2. Answer Questions

The quiz includes 10 fill-in-the-blank questions. This format encourages thoughtful answers and helps you engage with the material on a deeper level.

3. Get Instant Feedback

After each question, you'll find out if your answer was correct and get helpful feedback. This step reinforces your understanding and keeps you on track.

4. See Your Results

At the end, the PROGRESS CHECKER provides a summary of your performance, showing what you've mastered and where you can improve.

Why Use the PROGRESS CHECKER?

- **Personalized Questions**
Your quiz is designed to fit the areas you want to focus on.
- **Interactive Learning**
The fill-in-the-blank approach makes it more engaging than multiple-choice tests.
- **Actionable Feedback**
Clear feedback and results help you identify what's working and what needs more attention.

Ready to Get Started?

Select your categories, answer the questions, and see how much you've learned. The PROGRESS CHECKER is here to guide you and keep you moving forward.

Idea Sheets provide quick and actionable suggestions to drive more referrals and sales. Visit www.referralsafe.com/asktra frequently for new additions.